Ewelina Idziak, Ph.D.

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Date of birth: 21st September 1978



Education (only selected)

16.03.2021	WSB University in Wrocław Doctoral dissertation entitled: "Attitudes of households in the aspect of savings and alternative investments" under the supervision of Prof. Agnieszka Dejnaka Granted a doctoral degree by the Academic Council in the field of social sciences, in the Economics and Finance discipline
2021	Harvard ManageMentor Change Management Leverages world-class leadership development
20.12.2012	The Ministry of Finance of the Republic of Poland Accounting Certificate confirming the qualifications and giving permission to provide bookkeeping services
10.2009 - 06.2010	University of Economics in Wrocław Postgraduate studies in accountancy
02.2004 - 03.2007	University of Economics in Poznań Completed the third degree academic studies in Economics (doctoral)
09.2001 - 07.2003	University of Economics in Poznań Master's degree in Economics with grade A. Specialization: "Economic policy and strategy of companies."
10.1998 - 06.2001	University of Economics in Poznań Bachelor's degree in Economics with grade A. Banking and Finance, specialization: "Finance and Monetary Policy."
03.2015	Design Thinking for Business Innovation University of Virginia, Coursera Verified Certificates, License : XUEGMSRDZ6, USA
06.2015	Innovation for Entrepreneurs: From Idea to Marketplace University of Maryland, Coursera Verified Certificates, Certificate No. QS8KD2U5E7 with distinction, USA
07.2015	The Language and Tools of Financial Analysis University of Melbourne, Coursera Verified Certificates, Certificate No. PU68RF5ZHV with distinction, Australia

International activities and educational projects (only selected)

Author of the submited international project KA220 Erasmus: be=FI - Be equal in Financial Literacy 2023 Co-author of submitted international project: Emerging Hybrid Professions, Sustainable Employment & 2023 Entrepreneurial Mindset in Tourism and Hospitality Management in EU Co-author of the international project in realization KA220-HED: Sustainable Accessible Future Environments -2022-2026 6-19.05.2012 International Approaches to Entrepreneurship Intensive International Programme (the participants were from: Belgium, Finland, Hungary, Lithuania, Spain, 11-24.05.2013 Throughout the project, I performed various functions: lecturer, expert in the jury panel, co-founder of casestudy, which was the basis for the final evaluation of participants, manager. I have taken part in the project 2 times 15.03 - 29.04.2012 Intercultural Approaches to Service Innovation & Design Methods Intensive International Program, Leicester, Great Britain. (the participants were from: Finland, Estonia, Germany, 11.03 -21.04.2013 The Netherlands, Poland). Throughout the projects, I performed various functions: senior lecturer, expert in the guidance sessions and expert in the jury panel, manager. Staff Consulting Assignment - Banking (Vilnius, Lithuania) 16-20.01.2012 Topics: Content internationalization of Banking study programme, The project work method in interdisciplinary studies, Interdisciplinary approach in the studies, Innovative study methods studying interdisciplinary subjects, Promoting multicultural competencies. Throughout the projects I performed various functions: lecturer, expert, representative of University of Economy in Bydgoszcz. 04-17.05.2014 Ecopreneurship Approach in the Context of European Environment, LLP/Erasmus Intensive Programme JAMK University of Applied Sciences, Jyväskylä, Finland Function: lecturer, expert Main goal of the project: foster social, responsible and especially ecological aspects of running a business, managing economic challenges, to share knowledge of ecopreneurship, to improve responsible entrepreneurial, intercultural communication and team work skills, to analyse different practical ways for cooperating with SMEs/companies. Amber Road – Central European Network of Faculties of Economics – co-creator 21-23.05.2014 Co-creation of cooperation network of Faculties of Economics (Participants: Austria, Croatia, Czech Republic, Hungary, Lithuania, Poland, Serbia, Slovakia, Slovenia) The ceremonial signing of the agreement with the press conference was on 23rd May, 2014. The aim was to advance the internationalization of the member faculties through co-operation in university management, research collaboration, mobility, economic aspects, Banking & finance, double-diplomas etc. ERASMUS+ visit at LAUREA University of Applied Sciences - Expert 25-29.10.2014 Topics: Service Design Thinking, 6 tasks as 6 steps, Methods of Service Design, CATWOE, Blueprints, Business Plan.

	ERASMUS+ Programme (only selected activities)
12.2021	University of western Macedonia, School of Economic Sciences, Department of accounting & Finance, Kozani, Greece, (Teaching & collaboration)
03.2022	In cooperation with partners from other countries like: Finland, Germany, Poland, Slovenia, Spain I have prepared an application for the project called: Sustainable Accessible Future Environments (SAFE). Application was submitted.
05.2022	Szechenyi Istvan University, Department of Management, Gyor, Hungary, (Teaching & collaboration)
12.2022	University of Ljubljana, Slovenia, (Teaching & collaboration)
05.2023	Fachhochschule Kiel, Germany, (Teaching & collaboration)
ı	Scholarships (last)
2022	- VII MP of the Scientific Internship - International Grant No. IEG/W/22/09/12 in the amount of 3000 EURO, 180 hours, 6 ECTS points
2022	- NAWA - Welcome to Poland 2020, an application for the program was written and funding for individual tutoring in English regarding scientific development was obtained
	Honors/Awards (last)
2023	Prestigious Award of the Kazimierz Wielki University Rector Award for Organizational Activities 2023
2023	Appointment to the position of Research Fellow at Azerbaijani State University of Economics in Baku, Women Research Council
2023	Appointment to several Scientific Board for International Conferences and Reviewer in Journals
2021	- 1st place and honorable mention in the competition for the best scientific article of Scientific Conference: Alternative Investments 2021. Title: Real estate and emotional assets as alternative forms of investing household financial surpluses (based on the study). Organizer: Cat. Insurance and Investments, M. Curie-Skłodowska

Achievements (last)

Faculty M. Curie-Skłodowska University of Economics

University

2022

- Author and Manager of the **Blended Intensive Programme: International Banking – Limitations & Possibilities**(Partners from: Greece, Lithuania, Romania). WWW of the project:
https://internationalbanking.ukw.edu.pl/index.html

- Distinction for the scientific article: "Analysis of the results of the auction of Wojciech Fangor's paintings as an

Investments 2022" organized by Insurance and Investments Department in the Institute, Economics and Finance

example of investment in the developing art market" during the 3rd Scientific Conference "Alternative

Work experience

03.2023 - collaboration

Polish Government Agency for Enterprise Development (PARP)

Financial Expert

Evaluation of applications submitted as part of projects co-financed by E.U.

Atos Poland R&D Sp. z o. o.

11.2021 – 05.2022 Global PMO, Team Leader FS&I, Business Consultant, R&D

Projects mainly for Banking and Finance f. e. KYC Process for American Express for 14 European countries, India and Canada, but also for R&D and others

10.2020 - now

Kazimierz Wielki University

Associate Professor

Subjects (examples): Accounting, Entrepreneurship, Banking, Financial Statement Analysis, Corpo finance, Financial market, Raising funds for business development, Banking law, The basics of marketing and finance, Business negotiations National Accounting Standards, Financial and accounting programs in practice, HR and payroll, Negotiations and mediations, Cooperation with the ban, Credit process, International Banking, Service Design Thinking – Methods & Tools, Alternative Investments, Economic analysis, International Trade Transactions, etc., Diploma seminar (Bachelor, Master, Postgraduate)

Bank Millennium S.A

05.2008 - 06.2021

Regional Director in the Department of Corporate Banking
Regional Director in the Department of Cooperation with Enterprises

CHANGER & CREATOR & MANAGER: Business Creation and Transformation: Regional Director in the Department of Cooperation with Enterprises in Millennium Bank S.A. – the project of creating sales teams in a new department (location, equipment, recruitment, organization, training, implementation, support, coaching, sales, reporting). Leading 3 regions at the same time. Managing teams to achieve sales plans and portfolio of approximately 400 corporate clients, but also dealing with the most demanding clients, risk assessment, credit process, creating new solutions, acquisition, on-boarding process etc. Developing individual sales plans, timely and accurate implementation of tasks and compliance procedures, the construction and acquisition strategy development, support workers in the risk assessment, responsibility for the quality of the submitted documents and credit applications, draw up contracts and security management, sales campaigns, periodic assessment of advisors, recruitment, meetings, negotiations, events and seminars for clients, gaining knowledge about corporate clients etc. understanding of the rules and needs governing the sector and industries at all levels (retail, corpo, internal, external processes).

09.2007 – collaboration

University of Economy in Bydgoszcz

Department of Economics and Management – Senior lecturer

Departmental Coordinator of International Cooperation – 09.2011 – 09.2014

Financial and capital market, Finance, Financial analysis, Finances in international corporations, Financial statement analysis, Corpo finance, Controlling in banks, Banking Law, Corpo governance, Basics of economics, Banking, Bank management, Selection and choice of personnel, Human resource management, Business plan, International financial market, International economic organizations, Trade negotiations, Bank negotiations, International Trade Transactions, Corporate competitiveness, Credits and deposits, Negotiations in international trade, Credit risks, Credit policy, Service Design thinking, Alternative investments & financial independence, Cooperation with banks, Cost accounting, SDT and many other

PHIN Consulting

04.2010 - 2013 | **Trainer, Consultant**

Consulting & Training in the following areas: Credit Policy - procedures, security, Cooperation with banks, Cost Accounting, Company's Finances in practice.

09.2007 - 2013

Project ProCover

Cooperation - creating a new brand for polish market

The creation of a new range of products on the Polish market - professional covers for bicycles.

Promotion of the ProCover.pl brand. Project required a practical use of marketing. http://procover.pl/
Financial analysis, cooperation with financial institutions, organization of business meetings,
representation of the company

Bank Pekao S.A.

10.2002 - 04.2008

Manager in Corporate Clients Center

Corporate Customer Service, structuring individual offer, maintaining relationships with customers, selling bank products, development of credit transactions, the sale of cards, investments etc.

VIP, Prestige, Private banking/SME Customer Advisor

Individual Banking Division

VIP customer and small businesses service, development of relations and cooperation with customers, sales of credit cards, monitoring and development of databases for acquisition activities, implementation of sales plans, loans, investments etc.

Inspector

Mortgages, loans and cards, monitoring, record keeping credit, sales deposits, investment strategies etc.

Banking Trainee

Treasury, the organization of cash, cashier, servicing of safes and ATMs, cash turnover, etc.

04.2002-10.2002

Interforum Sp. z o. o.

Assistant to the Board

Financial analysis, cooperation with financial institutions, organization of business meetings, representation of the company

10.1998-06.2002

Private Nursery and Primary School

Teaching English and keeping playing with children in English (part-time work during the studies)

Courses and trainings (only selected)

- × The Language and Tools of Financial Analysis (University of Melbourne)
- imes Design Thinking for Business Innovation (University of Virginia)
- × Innovation for Entrepreneurs: From Idea to Marketplace (University of Maryland)
- × Harvard Manage Mentor Change Management (Harvard)
- × Qualification: International Lecturer & Senior Researcher
- × Accounting and Taxes
- × The economic condition of companies with regard to credit
- × Structuring of credit transactions
- × Business Plan and Analysis of the profitability of the investment project
- × Advanced financial analysis
- × Pedagogical Course
- × Six Sigma
- × Human Resource Management
- × Recruitment and selection of personnel
- × Greenwich School of English in London Great Britain Intensive English course
- × Environmental and Social Policy
- × Mutual funds and investment strategies
- × Negotiations in business
- × Effective intercultural communication in business
- × Improving managerial skills (PwC)
- imes Coaching and feedback as tools in manager's role
- and many other

Interests

- × Personal, households and corporate finance
- × Behavioral finance
- \times Economic & Financial analysis

- × Alternative investments
- × Banking & Financial Market
- × International trade transactions

Scientific conferences (only selected)

- Azerbaijan State University of Economics, speaker at the workshop "New Generation Science Standards: Today and Future Perspectives" within the framework of the V International Scientific Conference of Economics and Management Researchers dedicated to the 100th anniversary of the birth of Great Leader Heydar Aliyev, 22-25 June 2023, Azerbaijan
- VI International Scientific Conference in the series, "SOCIO-ECONOMIC DEVELOPMENT IN THEORIES ECONOMIC" about: "WHAT HAS THE CRISIS TEACHED US?", Bialystok, June 26-27, 2023, Speech and presentation: Consequences preferential treatment of government bonds in banks' balance sheets, for example collapse of the Silicon Valley Bank
- Speech and presentation during the international conference: "Verification of income, age and education as determinants for alternative investments among polish households (based on the research), Journal of Economy & Business (ISSN 1314-7242), International Scientific Events, Bulgaria
- "Real estate and emotional assets as alternative forms of investing financial surpluses of households (based on the study)", submitted as part of the monograph of the Alternative Investments 2021 Conference, 1st prize in competition, Poland
- Speech and presentation during scientific conference TYGIEL:" Economic behavior of contemporary society".

 Speech entitled: "Undertaking investments with a higher degree of risk as an example of economic behavior of households conducting business activity (based on the survey", Poland
- Speech and presentation during the conference "The SARS-CoV-2 virus pandemic and the situation of students of the Kazimierz Wielki University in Bydgoszcz based on a study conducted using the Facebook social networking site "at the National Scientific Conference" COVID-19 Pandemic. Political, social, economic and legal aspects ", Poland

Speech and presentation during the conference entitled "Physical distance, social proximity - dilemmas - based on a study by students of the Kazimierz Wielki University who have access to the Facebook social networking site during the SARS-CoV-2 pandemic" at the Wendelinaria 2020 conference, Poland

Soft skills and abilities

- imes Openness, good contact and collaboration with people
- × Focused on other's needs, goals, good teaching skills
- × Attentive to the details and active listening so to build good relationship and the best possible solutions and improvements
- × Research, change, analytical, strategic thinking and leadership connected with measurement & analysis
- imes Enthusiasm and energy in action, the pursuit of purpose
- imes Mobility, independence in the operation and organization of work
- ${\it x}$ The ability of analytical and creative thinking
- × Ability to work in a group, with a group and independently
- × Ability to manage a group
- × Open to learning
- × Practical and theoretical experiences
- × Fluent communication in English

Languages

× English – Advanced

× Polish - Native

